



HELD PERIODICALLY IN REGIONAL LOCATIONS

Regional Real Estate Clinics are held in regional locations throughout the United States.

REGIONAL REAL ESTATE CLINIC

Learn to invest where you live! One of Lee's hand-picked protégés — already a successful real estate investor — brings techniques and skills for three days into your area and shows in real time how you and a like-minded, small group of students can succeed in real estate .

Learn how to locate, evaluate, and negotiate for properties right in your own community! During this action-packed training, you will learn how to contract and quickly sell properties with little or no money out of pocket for an immediate profit! Learn the secrets the pros use.

Our trainer will teach you:

- ★ How to identify wholesale properties
- ★ How to locate owners and negotiate with them
- ★ Network with other investors
- ★ How to develop an investor database
- ★ Closing strategies that work
- ★ Marketing techniques that the top investors use

“Seeing multiple projects under different phases of completion, the level of rehab involved, the deal structure that acquired the property was exceptional. The complexity of what they do was eye opening.”

Chris Bayes

- ★ Exit strategies
- ★ 30 days to cash, and What to Do Tomorrow!

This training has been designed to show you how to create cash immediately. Reality-based training coupled with top-notch instruction provides both an eye-opening and energizing experience. If you aspire to be a real estate entrepreneur, then the Lee Arnold Regional Real Estate Clinic is a must.

Role playing and case studies are two of the major techniques used in the classroom to ensure understanding and retention.

You will learn how to systematically find, negotiate, control, and apply the appropriate strategies to your investment properties. Learn how to avoid the costly pitfalls that untrained amateurs often encounter.

Cogo Capital Borrowing Benefit: After completing the Regional Real Estate Clinic you qualify for 100% financing (including purchase price, rehab costs, and closing costs) for purchasing non-owner occupied properties. This benefit applies only to one property at a time which is purchased for less than or equal to 70% of the ARV (After Repaired Value) of the property. All other criteria for borrowing from Cogo Capital applies.